

MOU

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN


**GONNA INSTITUTE OF INFORMATION
TECHNOLOGY & SCIENCES
VISAKHAPATNAM**

&

AEP CERTIFICATION, HYDERABAD

FOR

**INDUSTRY ALIGNED SKILL DEVELOPMENT,
OUTCOME BASED TRAININGS & CERTIFICATIONS,
INTERNSHIPS & PLACEMENT RELATED SERVICES**


**PRINCIPAL
GONNA INSTITUTE OF INFORMATION
TECHNOLOGY & SCIENCES
Gonnavanipalem, Aganampudi
VISAKHAPATNAM-530 053**

MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this 29th DAY OF AUGUST— TWO THOUSAND AND TWENTY-TWO (29-08-2022), by and between

GONNA INSTITUTE OF INFORMATION TECHNOLOGY & SCIENCES AGANAMPUDI, VISAKHAPATNAM AP. INDIA, the First Party represented herein by its Principal, (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

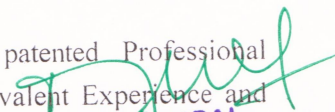
AND

AEP CERTIFICATION, QUALITY BUSINESS HUB LLP, SASI ICON BUILDING, ROAD NO. 36, JUBILEE HILLS, HYDERABAD - 500 033, INDIA, the Second Party, and represented herein by its Chief Executive Officer, **Karunakaram Sivakumar**, (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

WHEREAS:

- A) First Party is a Higher Educational Institution named:
- (i) **GONNA INSTITUTE OF INFORMATION TECHNOLOGY & SCIENCES**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Industry aligned Skill Development, Outcome based Trainings and Certifications, Internships and Placements, Curriculum Enhancement and related Services.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.
- E) **AEP CERTIFICATION**, the Second Party is engaged in patented Professional Certifications to validate and benchmark Skills and Industry Equivalent Experience and corresponding Skill Development, in the fields of *Engineering Services* and related fields.


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NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1

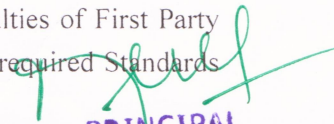
CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will enhance and benchmark the job-aligned skills of the students from the Institution.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the curriculum, certification and faculty/trainers of Second Party providing significant inputs to them in developing suitable teaching / training and certification offerings, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 The Professional Practitioners and Subject Matter Experts from the Industry could play a key role in Industry specific Skill, Domain, Area of Discipline, and Area of Expertise up-gradation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance and validate their skills and knowledge, and benchmark their industry equivalent experience post certification
- 2.2 **Skill Development Programs and related Certifications:** Second Party to train the students from Civil, Mechanical, Electrical and Electronics branches of First Party on the Job aligned skills, emerging Software tools, Domains, Area of Disciplines, Area of Expertise in order to bridge the skill gap and make them industry ready
- 2.3 **Faculty Skill Development Programs:** Second Party to train the Faculties of First Party for imparting training as per the industrial requirement considering the required Standards in concerned sector, if available
- 2.4 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum and case studies for Civil


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provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career

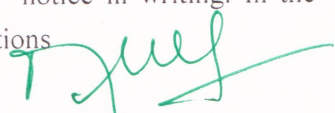
- 2.6 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the Industry trends and in house requirements
- 2.7 **Internships and Placement assistance of AEP Certified Students:** Second Party will actively engage to help the delivery of the training & certifications and placement of students of the First Party into internships/jobs; and will facilitate placements as per the industry requirements
- 2.8 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programmes on the terms specified herein
- 2.9 The First Party to take up any programme mentioned in the MoU specific to selected branch. If there is any financial consideration for any program mentioned in the MoU, it will be dealt separately with exclusive work order / purchase order for each program as applicable.

CLAUSE 3 INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall, by express grant, implication, estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4 VALIDITY

- 4.1 This Agreement will be valid through 28th August 2025 or until it is expressly terminated by either Party on mutually agreed terms, during which period **AEP CERTIFICATION**, the Second Party, as the case may be, will take effective steps for implementation of this MOU based on the requirement exclusively expressed by the First Party. Any act on the part of **AEP CERTIFICATION**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations


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CLAUSE 5
RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

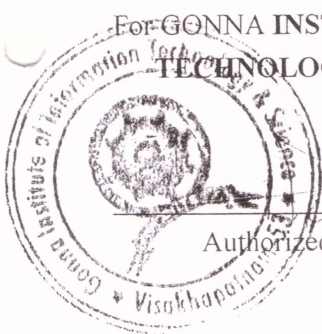
First Party

Second Party

Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at the location of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **Hyderabad, Telangana, India.**

AGREED:

For **GONNA INSTITUTE OF INFORMATION TECHNOLOGY AND SCIENCES**



Authorized Signatory

29-08-2022

For **AEP CERTIFICATION**



Authorized Signatory

SATYASRINI VASARAO · N

GONNA INSTITUTE OF INFORMATION TECHNOLOGY & SCIENCES	AEP CERTIFICATION
Ward No – 85 , Gonnavanipalem, Aganampudi, Visakhapatnam-53, Andhra Pradesh	QUALITY BUSINESS HUB LLP, SASI ICON BUILDING, ROAD NO. 36, JUBILEE HILLS, HYDERABAD - 500 033, INDIA.
Phone:	+91 40 68271111
E-mails:	E-mails: info@aepcertification.com
mrec.ac.in	aepcertification.com

Witness 1:

[Signature]
D.P.S. a. Gurky.

Witness 2:

[Signature]
D. Sneha

MOU

MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

**GONNA INSTITUTE OF INFORMATION TECHNOLOGY & SCIENCES,
ANAKAPALLI**

&

**PR ASSOCIATES (POWER REVIEWS)
VISAKHAPATNAM**

MEMORANDUM OF UNDERSTANDING (MOU)

This Memorandum of understanding is entered on 03-03-2023 between Gonna Institute of Information Technology & Sciences, (A) Having its office at Aganampudi, Anakapalli 530046 hereinafter called GIITS or First Party which expression shall where the context so admits include its successors and permitted assignees.

And

PR Associates (Power Reviews foundation) Visakhapatnam (Andhra Pradesh- India) hereinafter called PR, Visakhapatnam "Or" Second Party which expression shall where the context so admits include its successors and permitted assignee.

OWNERSHIP OF WORK:

- During the tenure of this agreement, the intellectual rights for any work of content created/ provided by PR team will be reserved with PR however the parties will be allowed to use the context for academic purpose during training programs, seminars or similar activity organized in collaboration.
- Training will start at JULY/AUGUST Month For next Academic year Batch.

VALIDITY :

- The MOU shall be valid, initially for a period of 1years, extendable by mutual consent and the MOU may be withdrawn at any time unconditionally by either of the parties with prior notice of one month.



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SETTLEMENT OF DISPUTES:

- The parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Agreement or the interpretation thereof. If any dispute, difference, question or disagreement arises between the Parties hereto or their respective representatives or assignees, in connection with construction, meaning operation, effect interpretation of the Agreement or breach thereof which parties are unable to settle mutually within 30 days from the commencement of settlement proceedings and if not settled then the same shall be referred to the court of Andhra Pradesh Jurisdiction.

TERMINATION:

- This MOU may be terminated on expiry of the stipulated period or by giving a notice of one month or the conclusion of ongoing programs, whichever is later, from either side. This memorandum which is in 04 Pages is signed on 03-03-2023. and exchanged on 03 March 2023.


RESPONSIBILITIES:

FIRST PARTY:

- The College decides for organization of workshops and/or interaction with the students of the college for their career development at a time both the parties agree to without any financial commitment
- The College shall provide expertise of the staff to act as Resource Persons in on Campus trainings sessions in the college as part of knowledge sharing basis without any impediment to their normal, regular duties.

SECOND PARTY:

- PR may arrange expert lectures, seminars for students as required
- PR may depute their staff to interact with student at the time agreed by both parties
- PR may extend their resources and expertise to the college as part of corporate Social responsibility.
- PR support student's family in any medical emergency or sudden death with 1lakh of cheque to the concern college or employment management, once student joined as a volunteer in our program.
- PR support to stop food begging activity.


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DELIVERY: CERAB COURSE

- The mode of training will be online/off line when needed in a special discount
- Courses / Training Offered
 - Computer Skills
 - English (LSRW)
 - Reasoning
 - Arithmetic
 - Banking
- 1 Lakh of rupee will be support to the sudden death or any medical emergency to the students, as per term and condition who joined as a volunteer in our program.
- Stop food begging in the society

FEATURES:

- HD Quality Video Lectures.
- Highly Experienced Faculty.
- Complete set of material
- Online Web Support.
- Test Series based on the syllabus,
- Mock tests and Analysis for self evaluation.
- Preparation strategies to handle individual subjects.
- Syllabus length in Both Telugu and English Versions.

CONFIDENTIALITY:

- The college and PR agreed not to disclose or discuss of this MoU to other at any point of time.

For Gonna Institute of Information
Technology & Sciences
Aganampudi

..... 3/3/2023
HEMCHAND NAIDU GONNA

Secretary

GONNA INSTITUTIONS
Gonna Institute of Information Technology & Science
Division-56, GVMC
Gonnavanipalem, Aganampudi
VISA KHAPATNAM-530 046

For PR Associates
[Power Reviews]
Visakhapatnam

.....
PRASANTH KUMAR

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Witness

[Handwritten Signature]
Gonna Institute of Information Technology & Science
Division-56, GVMC

Principal

Gonnaveenipalem, Aganampudi

John Desai

IPO

B. Siv
Gonna Institute of Information Technology & Science
Division-56, GVMC

[Handwritten Signature]

Gonna Institute of Information Technology & Sciences
Aganampudi.
VISAKHAPATNAM-530 046

PR Associates [Power Reviews]

Visakhapatnam.

[Handwritten Signature]
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Mail

ICICI Bank Campus Placement @ GIITS Inbox x

Chat



Saritha Surendran /HRMG/IBANK/HYD <saritha.surendran@icicibank.com>
to me, Karthik

Tue, Feb 14, 5:25 PM

Spaces

Dear Omi nama sivayya,

Meet

Trust you are doing well!

We are glad to invite applications for final placements of students of Batch 2021-2023 from your institution.

As discussed, Kindly fill the attached data sheet with all the required details of the interested candidates and share the same by **20/Feb/2023**.

Attaching the Campus Presentation highlighting all the Pre-Placement details, please share the same with the candidates.

Requirements for conducting the process are as follows:

1. Online Applications-The students will also be required to apply online on ICICI Bank careers page: <https://www.icicicareers.com/Careers/CP/Requirementapply.aspx?IsProcess=0>

Saritha Surendran
**PRINCIPAL
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icici bank saritha.surendran@icicibank.com



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1. Online Applications-The students will also be required to apply online on ICICI Bank careers page: <https://www.icicicareers.com/Careers/CP/Requirementapply.aspx?IsProcess=0>

Chat

- Submit the resume on the link "Apply"
- After completion of the resume, click on "Submit Resume"
- Wait for a message that your resume has been submitted successfully
- A confirmatory mail will be sent to you on successful application
- A Login Id will be allotted on successful application, the applicant is requested to retain this ID for future and mention the same in all the correspondences to us

Spaces


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2. Group Discussion: All shortlisted students will have the group discussions on campus on the date of the process

4. Personal Interviews: The applicants shortlisted after the group discussion will appear for a personal interview
Please drop an e-mail to 876390@icicibank.com in case of queries regarding the application process.

Once you share the nomination list with us, we shall be sharing a shortlist. You are also requested to share the CVs of all the shortlisted applicants in a zip file.

Thanks & Regards,
Saritha Surendran


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Gmail

icici bank selected list



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1 of many

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Saritha Surendran /HRMG/IBANK/HYD <saritha.surendran@icicibank.com>
to Karthik, me

Mon, Mar 27, 10:28 AM

Dear Omnamasivaya,

Kindly find the list of students selected in Final Interview held on 24/Mar/2023.

Sr. No	Applicant ID	Full Name
1	5984205	ARUNA RAJANA
2	5984091	ADARI USHASRI
3	5983429	G SWETHA AISWARYA LAKSHMI
4	5983431	BATTINA SRI NIMISHA
5	5985314	PENTAKOTA TEJASWINI
6	5985186	KASA MOUNIKA
7	5967003	N HS R PRIYANKA


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1 of many

Mail	7	5967003	N HS R PRIYANKA
	8	5984133	K YUVAMADHURI
Chat	9	5983636	RAJANA SUNITHA
	10	5983028	A JYOTHSNA
	11	5973998	KANAKALA UMA MAHESHWARA RAO
Spaces	12	5964274	MUMMANA MADHU
	13	5976756	KASA VENKATESH
	14	5967544	GORLE PRUDHVI
Meet	15	5967394	KAMBAPU ESWAR RAO
	16	5985145	OLUGU.SIVA SHANKAR VARA PRASAD
	17	5987293	ADARI SWARNA LATHA
	18	5985366	K SRUTHI PATNAIK
	19	5985379	R VIJAY KUMAR
	20	5968292	SANGISETTI LALITHA

[Handwritten Signature]
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Mail

Details for Job Drive

Inbox x

Chat



HR DEPT JAPL

to me

Wed, Apr 12, 2:02 PM

Spaces

Dear Sir,

As per our telephonic conversations the below list positions required in Visakhapatnam, Vizianagaram and Srikakulam.

Meet

Details for Job Drive		
1	Company Name	JAYABHERI AUTO MOTIVES PVT LTD
2	Address	D NO:51-17-2 ,NEAR SATYAM JUNCTION, NH-5 , KRANTHI NAGAR, VISAKHAPATNAM-530013
3	Contact Person Name	Y PRIYA & B MAHESH
4	Designation & Contact No	ASST HR MANAGER , Sr. EXECUTIVE -HR 9581366663, 8374711188
5	Current Available Job Roles	TEAM LEADERS, SALES EXECUTIVES, CUSTOMER CARE

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- Meet

6	Required Skills	BASIC SYSTEM KNOWLEDGE
7	Eligibility	DEGREE, ITI (DIESEL MECHANIC), DIPLOMA, B.TECH (MECHANICAL)
8	If Experience required, How many Years/Months	0- 5
9	Salary CTC	11000- 18000 (PER MONTH)
10	Other Benefits	PF ,ESI AND GROUP PERSONAL INSURANCE
11	LOCATIONS	VISKAPAGTNAM, VIZINAGARAM, SRIKAKULAM

Regards,
Mahesh-HR



boddeda omnamasivaya <boddedasiva@gmail.com>
to HR

Wed, Apr 12, 3:24 PM

[Handwritten Signature]
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Dear Sir/ Madam,

Greetings from Pentagon Space Pvt Ltd.

Trust you are doing well.

As discussed over the phone, it is our pleasure to host CSR Drive for the 2023 batch on **20th SEPTEMBER 2022** from 10 AM to 12 PM. Attached is the proposal for the same.

Following are the details for the drive

Batch allowed: 2023 only

[Handwritten Signature]
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UG/PG Branches allowed: CSE, ISE, ECE, EEE, IT, Mechanical, Civil, MTech.

Drive Date: 20 -09 -2022, 10 AM to 11AM Pre-placement talk followed by 1 hr online aptitude test

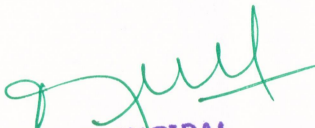
Test Process: The link to attend Pre-Placement talk will be shared 1 Day prior to the registered mail id, followed by 1 hr online aptitude test 60 min 60 questions. Test link will be shared soon after the talk to registered mail id.

Number of interview rounds: 01

Positions offered: Multiple

Topics for the test MCQs: 20 General aptitude, 40 technical aptitude

Negative Markings: Na


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Registration Link: <https://bit.ly/3wWTlgo>

Students who clear the online test process will be trained either on Java Full Stack / Python Full Stack for Circuit Branch and Software Testing course for Mechanical and Civil Branch. Training duration will be 120 working days, offered completely free of cost. Post-training Pentagon Space would provide a minimum of 100 placement opportunities for each CSR selected student with minimum salary package ranging from 3lpa to 10lpa. CSR Selected students should onboard offline/online training at the earliest.

Also, CSR selected students will be offered placement opportunities right from day 1 and the interview process will be held either virtual or offline at Pentagon Space office premises (depends on client requirement). Once the student gets successfully placed to our reputed client you will be mailed the same offer letter for your reference.

Please Note:

- 1. We do not charge anything from CSR selected students during the**


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Please Note.

- 1. We do not charge anything from CSR selected students during the training, after the training, even after they get job.**
- 2. For the successfull placement , student should be regular to the class and follow all the training and placement protocol.**
- 3. If CSR selected students gets job offer outside Pentagon Space , either during the mid of training or after training it is students responsibility to inform us at campusconnect@pentagonspace.in**

Feel free to talk to me for any clarifications required.

Best wishes,
YASHODHA C
Senior Campus Hiring Associate

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Ashish balaji



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TAP Academy Online CSR Activity | 2023 Batch | Gonna Institute of Information Technology

Inbox x



Ashish Balaji R <ashish@thetapacademy.com>
to me, Sufiyan

Tue, Jan 17, 12:38 PM

Dear Sir,
Greetings from Tap Academy & trust you are doing good.

It was a pleasure talking to you. As discussed, I would like to take this opportunity to give you a briefing on Tap Academy & its CSR activity.

TAP Academy is a skilling organization where we help the students to up skill themselves and we keep the students in sync with the current IT needs. TAP Academy provides concept visualization using animations, tech-enabled world-class skilling ecosystem and the pure joy of learning.

With our training programs we also give numerous placement opportunities for the students enrolled which will allow them to get their First dream job.

TAP Academy - Online CSR Activity 2023

Eligibility Criteria :

- Qualification: BE/ B.TECH / BCA/ MCA/ ME / MTech
- Streams: All Branches

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Ashish balaji



99+

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Mail

- Year of passing: 2023
- Percentage criteria: No criteria

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CSR Process and Benefits:

Spaces

1. Awareness on Competitive Programming with Pre Placement Talk
2. Online Assessment(Aptitude) & Telephonic round.
3. Results to be Announced within 24hrs.
4. Tap Academy will select TOP 2-4 Students (in each college) and for them Training & Placement will be Provided at Zero Cost.
5. Selected students will get Training on Java Full Stack Development or Software testing with Unlimited Placement.
6. All the participants will get Access to our LMS which contains 200+ hrs of learning content & Interview Preparation Course.
7. Those who complete the Interview Preparation Course will get access to the Placement Week.

Meet

Kindly revert back with a confirmation date.

Thank you

-

Warmest Regards,



Ashish Balaji R
Manager - Campus Relations | Tap Academy



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saidhanalakshmi@digipe.com

Sai Dhana Lakshmi <saidhanalakshmi@digipe.com>

to me, suneel

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Dear Concerned,

I feel privileged to receive your services in order to provide employment status to Unemployed peop

This is to share the job vacancies in Digipe Fintech Pvt. Ltd., where we are looking for both Freshers
Merchant Onboarding Executive and 2. Team Lead

For **Merchant Onboarding Executive**: The candidate should complete 10+2 higher studies and ba
Must have Two Wheeler and required License, RC, insurance, KYC Documents-Aadhar Card, Par
Freshers can also apply

For **Team Lead**: The candidate should complete 10+2 higher studies and bachelor degree will be ac
Must have minimum of 3years exp into Merchant Onboarding (QR codes)
Must have Two Wheeler and required License, RC, insurance, KYC Documents-Aadhar Card, I

Attached is the detailed view of Corporate presentation and Job Description.


Thanks and Regards

Dr. Sai Dhana Lakshmi,
Assistant Manager- HR,

Digipe Fintech Pvt. Ltd.

Contact- 9705753604, Mail ID: saidhanalakshmi@digipe.com

2 Attachments


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DESIGNATION: Field Sales Executive – Merchant Services

DEPARTMENT: Sales & Distribution | GRADE: Executive | TERRITORY: Multiple Locations

PROFILE

The ideal candidate will have prior experience in the B2B Merchant Acquisition and Channel Sales Development function of a Merchant Services/Digital Payments/Fintech Company with hands-on Merchant On-boarding experience, managing and growing a wide network of merchants. If you have the ability to go above and beyond with a unsatiated hunger to achieve targets, you will gain sustained growth in your career path by ensuring that the company succeeds in each Market in terms of acquiring maximum number of Merchants and sustainable revenue growth. This position will be on-ground, market/field-based.

JOB DESCRIPTION / KEY RESPONSIBILITIES

- Create the Merchant eco-system for the Company by onboarding Merchants in the geography assigned.
- Build a robust Sales Pipeline (Funnel) in the area(s) assigned to you
- Prepare and discuss the beat-plan for the week and submit with Team Lead ahead; Achieve Daily/Weekly/Monthly/Quarterly targets assigned; ensure daily/weekly/monthly Reports to the Team Lead with details of deviation, variance and course corrections/action taken thereof. Coordinate with different internal teams and engage actively in converting opportunities in the pipeline
- **Merchant Operations**
 - Continuously train the Merchants Team on Company's DNA, USP, existing/new products and solutions, features, highlights, competitive advantage etc
 - Handle merchant escalations and coordinate with cross functional internal teams and resolve them promptly/timely
 - Ensure issues or complaints of Merchants onboarded by you – are resolved as per set TAT guidelines.
- **Reports / Review**
 - Daily Review – Sunset Review with the Reporting Manager – Daily Reports to be submitted
 - Mid-month Review – Report on Warm and Cold Leads to be submitted every 15th of the month - Chase Warm Leads & Re-visit Cold Leads on
- **Other Responsibilities**
 - Execute campaigns effectively as per approved AOP, from time to time.
 - Identify, interact and facilitate Distributor onboarding as per Company policy to align and drive business in the territory
 - Benchmark competition, secured reliable data from the market through continuous visits, identify improvement areas, share best practices internally and prepare & drive counter strategies to ensure that the Company always stays one step ahead in the market.
 - Chase Targets & strictly adhere to the Key Result Areas and achieve Key Performance Indices (KPIs) metrics and participate in performance appraisal process

WORK EXPERIENCE AND SKILLS REQUIRED

- Experience in Onboarding Merchants
- Proven working experience of 2years+ in end-to-end B2B Merchant Acquisition/Channel Sales and on the ground, hands-on agents/merchant network development
- Drive for result, able to demonstrate/quantify success of having achieved established targets and metrics
- Excellent communication & influencing skills with problem solving abilities and a strong bias for impact and outcome
- Strong ethics and discretion while dealing with customers
- Exposure to the start-up environment is an added advantage.

QUALIFICATION

10+2 Passed. Graduate in any discipline is desirable but not mandatory.

FSE "Must Haves"

- Languages: Should know to read, write and speak fluently Telugu and English. As far as Hindi is concerned Speak & Understand will do. The FSEs for Locations in Odisha should know to read, write & speak Oriya.
- Should own a Two Wheeler along with a valid RC Book, Driving License and Insurance Policy
- Should have Android Mobile
- Should have valid PAN Card and Aadhaar Card (self-attested copies should be submitted to the Company, if selected)
- Other Documents, as may be required by the Company, from time to time, shall be submitted, if selected.

ABOUT THE COMPANY

Digipe Fintech Private Limited (Digipe) is a new-age Fintech that offers neighbourhood convenience to the Common Man through its large network of Retailers situated across India. Digipe offers a complete suite of Digitally enabled Payments Services that address the complete "life-cycle payment needs" of the Retailers. Digipe is all set to give its brand imagery, a huge rejig by launching newer product suites spearheaded by its pan-India based Merchant Services offering. Digipe is looking for a young, robust go-getter resource for the position of Field Sales Executive to identify, acquire and on-board Merchants; develop, consolidate and grow the market in the assigned territory by achieving sales and revenue targets on a daily/weekly/month-on-month basis. You will report to the Team Lead in-charge of your Territory.



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VISAKHAPATNAM-530 053



search saidhanalakshmi@digipe.com



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Sai Dhana Lakshmi <saidhanalakshmi@digipe.com>

to suneel, me

Dear Om Namasivaya,

Please find the below list of Shortlisted candidates For Merchant Onboarding Executive role and ple

S. No	Name
1	Anusha Pentakota
2	Vanisha Begum
3	D. Usha
4	Shaik Noor Basha
5	Shaik Hajara
6	Ganesh Kampara
7	Dasireddy Prasanth
8	K. Subash
9	N. Yada Giri
10	V. Shyam
11	K. Naveen
12	P. Inendra

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12	P. Upendra
13	G. Kumar Raja
14	B. Sunil
15	K. S.S.V B Krishna
16	V Pravallika

Please ask the above listed candidates to address the office on 25th April 2022 by 11AM with the do

Documents required: Copies of Adhaar card, Pan Card, Driving License, RC Book, Educational Cert

Best Regards

Dr. Sai Dhana Lakshmi,

Assistant Manager- HR,

Digipe Fintech Pvt. Ltd.

Contact- 9705753604, Mail ID: saidhanalakshmi@digipe.com



Sure, will do that.


Thank you for your mail.

Not interested.

Reply

Reply all

Forward


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boddeda omnamasivaya

Respected sir/Madam We are happy to inform you that on 24-6-22 is confirmed for conducting ca



SS Rao (Vizag)

to me, Ravi

Dear Sir,

Thank you for your support on conducting Campus Drive yesterday.

The list of selected candidates is as under :-

Gonna Instiute of information & Technologies				
S.No	Name	Qualification	Mobile No	Result
1	V Pravalika ✓	B Tech(Civil)	6309181712	Selected
2	V Shyam ✓	B Tech(Civil)	8186885681	Selected
3	N Yadagiri ✗	B Tech(Civil)	9133153452	Selected
4	K Ganesh ✓	B Tech(Civil)	8978504226	Selected
5	K Subhash ✓	B Tech(Civil)	7095644746	Selected
6	K Madhu ✓	B Tech(Civil)	8497990583	Selected
7	SK Hajara ✓	B Tech(ECEI)	8074366654	Selected

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8	B Deepthi	B Tech(Cse)	9666691349	Selected
9	P Dhana Lakshmi	B Tech(Ece)	7095668396	Selected
10	Ch Lokesh	B Tech(Mec)	8464918296	Selected
11	D Raj Kumar	B Tech(Mech)	6302936836	Selected
12	P Upendra	B Tech(Mech)	9573088138	Selected
13	K Krishna	B Tech(Mech)	7989408727	Selected
14	L Janardan Rao	B Tech(Mech)	9951989788	Selected
15	Sk Reaz	B Tech(Cse)	7997568112	Selected
16	Abbul Anwar	B Tech(Mech)	9553824660	Selected
17	B Sunil	B Tech(Mech)	6303347827	Selected
18	B Prasad	B Tech(Mech)	9505251420	Selected

THANKS & REGARDS

SS RAO

g. julf
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